

JAMES THOMPSON & Co., Inc

FABRIC & TEXTILE NEWSLETTER

Welcome to our Revitalized

“James Thompson Fabric/Textile News Letter”.

These will be issued 4 times per year- spring, summer, fall and winter.

They will include Plant Updates, Fabric Trends, and Market Trends.

INSIDE THIS ISSUE:

Introduction	1
Plant Update	1
Anniversaries	2
New Looks to our line	3
Seasonal Favorites	4

Corporate Staff:

- Nick Griseto- President, CEO and Editor
- Barry Garr- V.P. of Finance
- Kris Mui- Credit and Collections Mgr.
- Phyllis Tahaney- Merch Mgr.

Plant Update:

Management is pleased to announce the following changes.

- Expanded, updated and improved prep line. This allows us a more consistent prep which assists in color consistency & increased dye capacity.
- Replaced old out dated jigs and added more to improve & increase Dyeing capacity.
- Installed State of the Art Shade Rooms in both the Dye house and Lab for better color evaluation and shade consistency.
- Added a 2nd state of the art sanforizer, for shrinkage control and capacity.
- Adding a Hot Calendar for silky or chintzed finishes as well as laminates.
- Opening of an in house Lab facility where all lots will have a battery of physical test and shade evaluations. It is our intention to have this lab certified by DLA for Government / US Military Lots.
- Renovations and repairs to all buildings.
- Addition of a 2nd water source- to allow us to increase production levels
- Updated our Waste Treatment Facility.
- Promotion of Terry Schultz to General Manager at the DE Facility
- Addition of our Mgt.Team of Wayne Silva as Plant Manager.
- Additon of our Mgt.Team of Steve White to Logistics Manager.
- Addition to our Mgt.Team of Michelle Downes as our Director of Quality Control



Adding a coating line which will give us a new water proof finish as well as coated codura's.

As you can see, we have been busy. Our commitment to continue and expand our market share as well as opening new markets is obvious. We will have photos of the plant's progress in the next News letter.

Buy American

As our Government pushes to bring back jobs lost in the Textile and Apparel markets James Thompson is ready and eager to meet the challenge. Not only by the improvements we have made into our mill see "Plant Update" but in our greige (Raw Materials) as well. We have committed to a certain percentage of all fabrics finished from US spun yarns and woven here in America. This means we can be Berry Compliant which is critical on all Military and many Government contracts.



Anniversary Milestones

Associates with Anniversary of 5 or more years during this year.

- John Griffith- 40 years
 - Barry Garr- 39 years
 - Brenda L Norman- 26 years
 - Gary Dashiell- 21 years
 - Donnell Hollingsworth- 21 years
 - Vanessa Pondt- 20 years
 - Deborah D Moore- 17 years
 - Linda S. Romero- 14 years
 - Joyce A Sampson- 12 years
 - Larry D Smith- 11 years
 - Keith H McQueen- 10 years
 - Eugene E Walker- 10 years
 - James T Kane- 9 years
 - Malik Madric- 9 years
 - Ecclesiaste Impert- 8 years
 - Deborah Bell- 8 years
 - Phyllis Tahaney- 5 years
 - Humberto Erreguin- 5 years
 - Willie L Warren- 5 years
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With the changes at the Mill level, James Thompson now has the ability to bring a “New Look” to our Line.

In the coming months our customers will be introduced to Fabrics that have been carefully selected and researched, bringing you the latest in fashion and market trends.

Our Home Dec Market will be the first to experience how our Calendaring process enhances the beauty of a basic fabric, the addition of a silky glow takes any ordinary fabric to a new level.

With the ability of adding a variety of coatings and DWR finishes, many of our Twills and Canvas constructions can now be used in other markets.

In addition to the expansion in our Home Dec and Utility area, we are now able to bring you a line of fabrics that will cater to the Apparel Market. These fabrics will be styled in the latest colors and finishes and presented to you seasonally.

Let us give you a brief introduction of what is on the way:

Irish Mist: A linen look woven in 100% cotton, the character of the slub yarn is only enhanced by its color story. A beautiful selection of lights, midtones and brights will be featured in this multi purposed fabric.

Popover: A light weight Broadcloth in a blend of cotton and polyester. The blend level and character of the yarns makes it a perfect choice for our Embossed story. Four creamy light colors are finished with a silky sheen and embossed with a variety of patterns, including stripes, florals and a Matelasse’ pattern.

Westminster: A basic 8oz Fine Line Twill in 100% cotton, this is a perfect complement to our Milestone Sanded Twill. Westminster featured in Cypress Green/ Graphite/ Sand and other colors, is a great year round apparel choice.

RockRip: Our 100% cotton version of a very popular Ripstop- Our construction is better than most and is set to the old US Military specs for all cotton.

Our very popular Bull Denim will now be known as “**Matador**”. Along with the new name comes a great new range of deep saturated darks, colors like Ink Navy, Plum, Coffee Bean, and Claret and for those of you that like Denim, we have our “**Indygo Blue Matador**”.

Our Line of Twills, Canvas, Muslins and Ticking constructions which are very important to us will continue to be featured in our line. In the hopes of keeping these items fresh and appealing we will be adding new colors and new finishes several times a year.

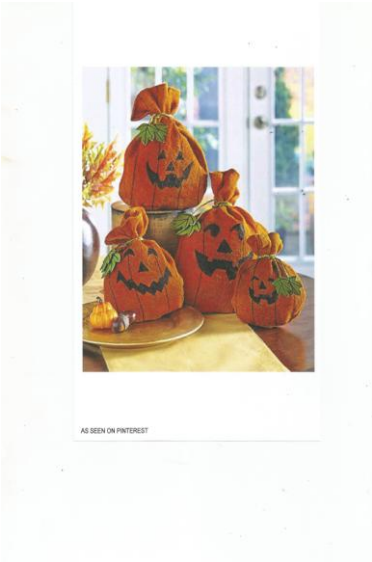




Both Jafar and Sultana Burlap continue to be the answer to most home Dec and craft projects. In the effort to accommodate your needs we are featuring our "Seasonal Favorites". A small group of colors dedicated to a particular season, Packaged with a few Pintrest craft ideas, these have proven to be a great success with our customers. We have just completed our "Autumn Harvest" mailing and are busy preparing our Christmas mailer.

Burlap continues to be a cornerstone at James Thompson. In the efforts of maintaining our position in the market as the largest Burlap supplier, we will continue to keep a well stocked inventory in both basic and Fashion colors at all times.

We have made many changes over the last year and yes we have come a long way. This is just the beginning of a long journey in keeping James Thompson an important part of your business. With the help of our dedicated staff and our loyal customers we will continue to bring you new products and good service.



JAMES THOMPSON
PRESENTS
SEASONAL FAVORITES
"HALLOWEEN MAGIC"

		
Candy Corn Jafar (L) 405301	Pumkin Spice Jafar (M) 405307	Goblin Green Jafar (M) 405310
		
Vintage Purple Jafar (D) 405317	Natural Jafar (N) 405211	Chestnut Jafar (D) 405305
		
Oyster Jafar (L) 405318	Black Jafar (D) 405220	

In Stock: 60 Yard Rolls & 15/20 Yard D/R

JAMES THOMPSON
PRESENTS
SEASONAL FAVORITES
"AUTUMN HARVEST"

		
Candy Corn Jafar (L) 405301	Natural (N) 405211	Pumkin Spice Jafar (M) 405307
		
Autumn Leaf Jafar (D) 405312	Harvest Gold Jafar (D) 405315	Chestnut Jafar (D) 405305
		
Oyster Jafar (L) 405318	Black Jafar (D) 405220	

In Stock: 60 Yard Rolls & 15/20 Yard D/R