

# TEXTILE NEWSLETTER

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February 2015

## *“Just the Basics”! Make 2015 Your Year To Rake Up Sales With Thompson Best-Selling Fabrics!*

It has been said that in Retail fabric sales, prints create excitement and visual appeal, but basics pay the bills. This is not far from the truth—great-selling basics, in demand from your customers, sell year around with very few closeouts or mark-downs needed! Customers will pay good prices for basics, giving you a chance at higher mark-ups. We have specialized in manufacturing solid shade fabrics for a long time. Consumers know our brand, a brand that means quality and consistency! So, here is a refresher course on all the in-stock fabrics you should be carrying:

**BURLAP** - with 3 constructions and a rainbow of over 30 shades, Thompson is the only processor of dyed Burlap in the USA. With the increasing popularity of Burlap, we recommend carrying 5 shades minimum.

**DUCK/CANVAS CLOTH**— a sturdy 9/10 oz. plain weave in 38 colors. One of the most versatile fabrics you can find! We also carry other constructions in Duck/Canvas, including 7 oz Home Décor, 12 and 14 oz heavyweights, pre-shrunk Canvas, Dura Duck and new Polyester/Cotton blend in 7 oz.

**MUSLIN**— 45” Meadowlark Muslin in 78x78 count leads the way, along with other constructions and widths in 38”, 60”, 90” and 108”.

**OSNABURG**— a ruddy, homespun looking Cotton. 45” wide

**CROSSROADS DENIM**— our Bull Denim with sanded and pre-shrunk finish. Eye-popping colors by Amy Barickman and Indygo Junction!

**STRIPED TICKING**— woven, not printed stripes give this classic stripe great eye appeal in 12 shades. Also, traditional pillow Ticking in 32”

**FLANNEL**— 45” double-napped Cottons in 13 colors. We also carry wide Flannels in 90” and 108”

## **CLOSEOUTS & OVERSTOCKS FOR SALE! Great Prices**

60” Broadcloth in D/R put up- 200 yds Navy; 420 yds Red; price \$1.49 yd.

60” Duck 7 oz. Poly/Cotton roll put-up— 235 yds Yellow; 255 yds Red; 200 yds Blue; 250 yds Snap Pink. \$1.19 yd.

60” Primo Upholstery Fabric— Camel 900 yds; Peat 1688 yds; Walnut 1458 yds; Jade 775 yds; Blue 185 yds. A steal at \$3.25!

45” Fiesta Muslin in D/R put-up— Red 470 yds; Hunter 125 yds; Blue 244 yds. .99¢/yd

45” Quilted Flannel-D/R available— Red 235 yds; Cream 500 yds; Yellow 300 yds; Navy 100yds; Black 50 yds. Price \$2.99 yd.

38” Crinoline— Natural shade. Rolled goods— 800 yds. Price .89¢

108” Tone On Tone Muslin— Natural shade D/R. Price \$2.75 yd.

45” Flannel double napped. D/R and rolls. Pine 1857 yds; Wine 650 yds. Price .99¢ yd.

French Denim 60” pre-shrunk. Rolls put-up. Rouge 225 yds; Peach 284 yds. Price .99¢

60” Bull Denim- D/R & rolls. Brown 2000 yds; Royal 1076 yds; Price \$1.99 yd.

Herringbone Weave Burlap 48”- D/R and rolls. Brown 2500 yds; Hunter 2650 yds; Black 7136 yds.; Wine 4195 yds. Price .79¢(large rolls)

48” Camouflage 7 oz lightweight Burlap— Woodlands print. Rolls Price \$1.25 yd.

## WINTER STORM UP-DATE RE SHIPPING:

Another devastating winter is leaving it’s chilly mark all over the country! Our mill in Delaware has been affected, but we are happy to report there are only minor delays in production and shipping. Our goal is to get your goods out the door ASAP, and complete! So, be assured our Mill Crew is doing their best to keep all of our great customers happy!

## Product Drops for 2015

- 27” Diaper Flannel
- 36” Birdseye Diaper Cloth
- 45” Fiesta Muslin
- 60” Broadcloth
- 54” Sateen Flannel
- Rembrandt Rug Canvas
- Sky Blue color Ticking
- Purple color Monks Cloth

## TPN Products News:

*Our Sewing operation in Mexico is the home of interesting finished textile products! Here is a rundown on best sellers:*

BURLAP HOLIDAY BANNERS  
BURLAP TABLE RUNNERS  
CORNHOLE CANVAS BAGS  
LEMON WRAPS FOR FOOD INDUSTRY  
SHOE MITTS FOR HOTELS BAGS  
CARRIAGE & CRIB NETS  
PRINTED MUSLIN BAGS FOR MEAT INDUSTRY

*Do you need a specialty sewn product made with one of our fabrics or any other fabric or mesh? We will be happy to give you a quote!*