

JAMES THOMPSON & Co., Inc

PROUD TO BE AN AMERICAN DYER & FINISHER SINCE 1860

Welcome to our
“Spring 2018 Fabric/Textile Newsletter”.

Corporate Staff:

- Nick Griseto- President, CEO and Editor
- Barry Garr- V.P. of Finance
- Terry Schultz- General Mgr.
- Wayne Silva- Plant Mgr.
- Phyllis Tahaney- Merchandise Mgr / Sales West Coast / Chains
- Vanessa Pondt- Sales East Coast
- Niveen Wadi- Sales Midwest

“Nick’s Note”

We are pleased to announce the prep line was finally put on line the 1st of this year. See (Photo 1 and 2) It has taken longer than planned but well worth the wait. As hoped we are seeing a more consistent and improved prep, allowing us to achieve whiter whites and truer colors. In addition to improved performance it also doubles our Jig dyeing capacity prior prep was done in the Jig.

The following additions, repairs and building upgrades have also been completed.

- The addition of 2 more Jigs (Photo 3) brings our total Jig replaced to 4. These are much more efficient and will improve shade consistency from lot to lot, better color & increased production. The final Jig to be installed is a sample Jig for smaller lots and product development.
- Our lab is completely operational. All shade evaluation and physical testing is now done in house where all results are recorded and filed.
- Both Sanforizers are working beautifully allowing consistent shrinkage results.
- The Hot Calender is doing a great job and we are excited to release some new finishes that will add to our list of special finishes.



We have added the following new finishes to our list of special finishes.

- Soil Release.
- Mildew Resistant.
- FR treatment to comply with 701 small scale.
- Still in the works is a coating line.
- Enzyme wash and paddle and tumbling.

It has taken longer than planned but the train is getting closer to the station. We thank you all for your support and look forward in growing our business with that support.



Photo #1



Photo #2



Photo# 3

As our new upgrades and improvements continue to pave the way for New Products, these will be coming your way in March of 2018.

15 oz #10 Duck: A truly versatile heavy weight cotton canvas, great for totes, beach bags, tarps, upholstery, storage bins, and many apparel end uses. Featured in Natural, Black, White, OD Green and Khaki, in our convenient 30 yard put up.

Capri Canvas: our light weight canvas has proven to be a sleeper in our line. This inexpensive 7 oz canvas can be used in various applications such as linings, totes, chair covers, tablecloths, aprons and most any apparel end use.

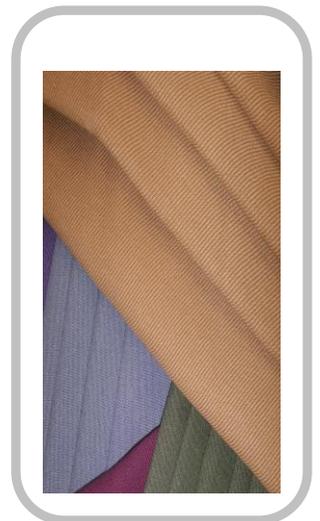
Army Duck: this 10 oz cotton canvas originated as a tent fabric used by the Army. The tightly woven construction makes it a very strong, durable fabric. Featured in White/Black/Navy/OD and Khaki, is great for most any type of work wear and casual wear.

The addition of these three canvas selections have been well received, and further compliment our most popular 10 oz canvas, a proven favorite with our customers.

Brushed Bull Denim: last season we reintroduced our Bull Denim as “Matador”. Along with the name came a new range of deep dark colors. To compliment these colors we are now offering White/Natural and Black with a sanded face. The light brushing enhances the twill, giving it a soft and relaxed look and feel.

Linen/ Rayon Blend: Our classic Mid Weight Linen, blended with 55% Linen and 45% rayon has a beautiful hand and drape. The blend and construction offer the comfort for Apparel and the look for Home Dec. Our color choices of Natural and Pearl truly bring out the luster and character of this must have fabric.

Hoedown: our 45” Lightweight Plain Weave, in 100% Cotton has a lustrous face. The weight, drape and colors make it an acceptable fabric for quilters and crafters, not to mention it will perform well for any type of casual soft dressing.



THE JAMES THOMPSON BURLAP CORNER

Jute is one of the most versatile natural fibers. Diversified jute products are becoming more valuable to today's consumer. With the growing demand in packaging, upholstery, wall coverings, shoes, bags and luggage, the end uses seem to be endless.

Pleasing to the eye, durable, and inexpensive, it is perfect for adorning any home and an essential part of any craft and decorating project.

To kick off the summer season we are introducing our "Summer Fun" Burlap. The "Jafar" is perfect for wreaths, garland, banners, and tablecloths. Featured in a in our "Patriotic" colors, these will surely set the mood of any July 4th backyard bash. For those that are looking for a tighter construction, the Sultana at 60" is a proven favorite. Our color range offers one stop shopping for all your party and craft needs.

Coming your way is our NON FRAY finish, creating a smoother, stable finish. offered in Natural this provides ease in sewing for those special projects.

As the need for Burlap continues, so will our efforts to maintain our standing as one of the largest suppliers of Burlap. We are committed to keeping our shelves well stocked while we bring you the very latest in market direction.

As we continue to introduce new products and the latest in Dyeing Technology our proven best sellers are first and foremost on our agenda.

In the efforts to support the growing demand for Canvas, Twills and Burlap, we maintain a continuous supply of raw material. Our shelves are stocked with a well balanced finished inventory reflecting the market needs.

As our journey continues our loyal and dedicated staff would like to express their appreciation for your continued support. Thank You!

