



# JAMES THOMPSON & CO. INC. PRODUCT NEWSLETTER



SUMMER 2009

## SUMMER IS HERE! CONSUMER CONFIDENCE GROWING-TIME TO STOCK-UP ON THOMPSON BASICS!

The last few months have been a rough time for all of us Americans. For the already-battered U.S. Textile Industry, where market conditions couldn't have been tougher, the "Fall meltdown" of our economy could have been a fatal blow. But, guess what? We have all survived- Manufacturers, Converters, Distributors and Retailers have shown creativity and spirit! We were part of the fabulous Quilt Market Show, just held in Pittsburgh, and were happy to see that vendors were selling, retailers were buying, the mood was up-beat! Now, it is going to take a while before we are really out of the woods, but we at Thompson are confident, and believe in this country

and our free-enterprise system. The Textile Industry will go on-be it Over-The Counter or Manufacturing-no keeping us down! Regarding the Quilt Market, why would Thompson, a manufacturer of solids-only basics, no prints, exhibit here? Simple-this is the most important OTC Show in the world. It has gone beyond just Quilting. As a long-time vendor at QM, we see a cross-section of customers every time- in addition to Quilt Shops, there are general Fabric Store buyers, Distributors, Manufacturers, and International buyers of all types! We are also seeing a trend towards quilt shops stocking more non-traditional quilt fabrics, such as our

60" Duck/Canvas, Dyed Burlap, Monks & Waffle Cloth. Thompson, of course, has been supplying quilters with colorful 45" Dyed Flannel-a full 45", not 43" like a lot of our competition offer. If you haven't seen our Flannel lately, please ask us to send you a sample-it is the softest, thickest double-napped cloth in the market. We also have 90" and 108" Quilter's Flannel. Our line of in-stock Muslin include various weights in 36", 38", 45", 48", 60" 90" and 108" & 108" Tone-on Tone print. We can't forget 45" Os-naburg & Waterford Dyed Osnaburg. PFD "Pure Threads" Dyers Cloth is a favorite for consumers dyeing their special colors. So, things are looking bright this summer in textiles!

### Ticking Featured in new Display

Thompson's 45" Woven Striped Ticking was prominently featured in our newly-designed trade show booth at Quilt market! Sara Loffredo, a salesperson in our New York office, put this new look together using Apple Green stripes and solids. The color combinations gave our booth a real "Spring" look, very appealing, judging from the com-

pliments we got at the show! This shows just what can be done with our line of Ticking- 9 colors in all with coordinating solids. Home Décor, Apparel, Crafts, and yes, trade show booths! Sara and Marc Bieler are pictured here at our booth in Pittsburgh May 2009



### FABRIC NEWS:

**-NEW COLOR**  
added to Therma-Flec Heat Resistant Cloth in both Plain & Quilted! Ask to see new TAN.

**-NEW COLOR**  
added to Monk's Cloth palette- Denim Blue

**-Popular new end-use for 12 Oz. Natural Duck Cloth - hand-painted and stenciled Floorcloths!**

**-Sewing icon Nancy Zieman featured our Natural Canvas/ Duck for use in making handbags at the Quilt Show. Check her site [www.nancyzieman.com](http://www.nancyzieman.com)**

**-NOSEEUUM Mosquito netting is stock now for your summertime needs!**

### CLOSEOUTS!!

-WATERFORD COTTON-16 colors, 11,000 yds total  
BULL DENIM- 7 colors, 1400 yds total  
MICROBRUSH TWILL- 3 colors, 900 yds. total.  
CRAFTER'S CLOTH- 3 colors 438 yds. total  
FLANNEL 45" SOLIDS- 5 colors 1500 yds. total.  
SAND DUNE- 6 colors, 1350 yds. total.  
DUCK/CANVAS- various colors and weights  
Call us for more information-make an offer!

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