



2 NEW COLORS ADDED TO DUCK/ CANVAS LINE

our 9.2oz 60" Canvas is used by our customers for a myriad of end uses— retail sales, industrial, home décor, crafts, apparel and sports/athletic products. 2 new colors: **ATHLETIC GOLD** **STEEL GRAY**
Samples and stock ready for shipping

WELCOME TO MARK SPANG, NEW SALESMAN!

We are happy to announce that Mark Spang has joined our Sales team. Mark will be in charge of New Customer Development. In addition, he will be calling on existing accounts in the New England and Mid-Atlantic region. Mark has a stellar background in the Textile industry, including working with Burlington and Nettle Creek. Mark is a graduate of Boston College. He will be working out of his office in Massachusetts. His email address is:
mspang@jamesthompson.com



JAMES THOMPSON & CO., INC.

WINTER 2012

RE-CAP OF NEW FABRICS ADDED IN 2011

In case you missed our product announcements, here is a summary of all the new items we introduced last year:

-60" BROADCLOTH . 100% Cotton high-thread count (133x72) solid basic in 8 shades. The *only* Cotton Broadcloth on the market today in this width, especially targeted to Manufacturer/Home Décor end use

-60" BULL DENIM New Colors added to this popular Home Dec and Apparel fabric include Papyrus, Fern Grn., Biking Red, Royal, Navy and Brown.

-45" WAFFLE CLOTH PRE-SHRUNK- maximum 5% shrinkage on the great novelty weave basic. Colors are Natural and White.

Thompson Is your Wintertime Fabrics Resource!

If You haven't yet stocked-up on those fabrics your customers will be looking for when we go below "32", check out our selection of in-stock fabrics in demand in winter!

-45" Flannel Solids in 18 shades. Double-napped Cotton for adult PJ's and bedding items.

-Wide Flannel in 90" and 108" widths for quilt-backing, bedding and also great for theater backdrops

-60" WATER-REPELLANT "DURA-DUCK" CANVAS- our 9.2oz cloth with a durable water finish! In Natural, White, Black, Yellow, Orange, Red, Hunter, Royal, Brown and Black

-60" DOLSKIN KNIT- added new shades Cinnamon and Ebony.

-QUILTED BASICS- offering 44" Flannel and Muslin in White & Natural, and Natural Osnaburg in single-face poly fiberfill construction.

60" SULTANA BURLAP- new colors added are Idaho Potato, Hunter Grn., Brown, Avocado, Light Blue, Navy.

If you didn't receive a sample card on any of the new fabrics above, please contact us for one.

Our California Reps— Real Road Warriors!

Meet Doug Trovato and his daughter-in-law Bridgette Trovato, our Sales Reps on the West Coast. We are lucky to have such knowledgeable and hard-working fabric experts carrying our line! Doug's extensive experience as both a Buyer and Marketing/Sales expert is a benefit to us and the customers he handles. Bridgette is an enthusiastic young lady who loves calling on the fabric retailers in the L.A. area and beyond. You can contact Doug at #949-488-2824; Bridgette at #949-310-1195.



-54" Heavy Flannel- a luxurious 6 oz double-napped fabric, the best you can find being sold today! Stocked in White and Natural.

-27" Flannelette- double-brushed in White-great to use as filler fabric in quilt projects

-Wide Muslin- in 90" and 108" 100% Cotton for quilt-backing

-108" Printed Tone-onTone Muslin with Vines/Leaf print in Natural for quilt-backing

-Therma-Flec Heat-Resistant

Fabric Quilted- a heavy 16 oz batting makes this fabric ideal for any project where high temperatures are a factor. The coated fabric is scorch-proof to 360 degrees. Comes in Silver and Tan shades.

A big winter craft is Swedish Weaving. Our **60" Monks Cloth** is the fabric of choice for Embroiderers! 4x4 basket weave Cotton is available in 20 colors, with more to come in 2012. We also run 2 count for Rug Hooking crafts in Natural.